STATE OF CONNECTICUT

Senate

File No. 224

General Assembly

February Session, 2022

Senate Bill No. 344

Senate, March 30, 2022

The Committee on Veterans' Affairs reported through SEN. CABRERA of the 17th Dist., Chairperson of the Committee on the part of the Senate, that the bill ought to pass.

AN ACT CONCERNING STATE CONTRACTING PRICE PREFERENCES FOR VETERAN-OWNED BUSINESSES.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. Subsection (c) of section 4a-59 of the 2022 supplement to
- the general statutes is repealed and the following is substituted in lieu
- 3 thereof (Effective October 1, 2022):
- 4 (c) (1) All open market orders or contracts shall be awarded to [(1)]
- 5 (A) the lowest responsible qualified bidder, the qualities of the articles
- 6 to be supplied, their conformity with the specifications, their suitability
- 7 to the requirements of the state government and the delivery terms
- 8 being taken into consideration and, at the discretion of the
- 9 Commissioner of Administrative Services, life-cycle costs and trade-in
- or resale value of the articles may be considered where it appears to be
- in the best interest of the state, [(2)] (B) the highest scoring bidder in a
- multiple criteria bid, in accordance with the criteria set forth in the bid
- solicitation for the contract, or [(3)] (C) the proposer whose proposal is
- 14 deemed by the awarding authority to be the most advantageous to the

state, in accordance with the criteria set forth in the request for proposals, including price and evaluation factors.

- (2) Notwithstanding any provision of the general statutes, [to the contrary,] each state agency awarding a contract through competitive negotiation shall include price as an explicit factor in the criteria in the request for proposals and for the contract award. In considering past performance of a bidder for the purpose of determining the "lowest responsible qualified bidder" or the "highest scoring bidder in a multiple criteria bid", the commissioner shall evaluate the skill, ability and integrity of the bidder in terms of the bidder's fulfillment of past contract obligations and the bidder's experience or lack of experience in delivering supplies, materials, equipment or contractual services of the size or amount for which bids have been solicited.
- (3) In determining the lowest responsible qualified bidder for the purposes of this section, the commissioner may give a price preference of up to ten per cent for:
- (A) [the] <u>The</u> purchase of goods made with recycled materials or the purchase of recyclable or remanufactured products if the commissioner determines that such preference would promote recycling or remanufacturing. As used in this subsection, (i) "recyclable" means able to be collected, separated or otherwise recovered from the solid waste stream for reuse, or for use in the manufacture or assembly of another package or product, by means of a recycling program [which] <u>that</u> is reasonably available to at least seventy-five per cent of the state's population, (ii) "remanufactured" means restored to its original function and thereby diverted from the solid waste stream by retaining the bulk of components that have been used at least once and by replacing consumable components, and (iii) "remanufacturing" means any process by which a product is remanufactured;
- 44 (B) [the] <u>The</u> purchase of motor vehicles powered by a clean 45 alternative fuel;
 - (C) [the] The purchase of motor vehicles powered by fuel other than

a clean alternative fuel and conversion equipment to convert such motor vehicles allowing the vehicles to be powered by either the exclusive use of clean alternative fuel or dual use of a clean alternative fuel and a fuel other than a clean alternative fuel. As used in this subsection, "clean alternative fuel" means natural gas, electricity, hydrogen or propane when used as a motor vehicle fuel; [or]

- (D) [the] <u>The</u> purchase of goods or services from a micro business. <u>As</u> used in this subsection, "micro business" means a business with gross revenues not exceeding three million dollars in the most recently completed fiscal year; or
- (E) The purchase of goods or services from a veteran-owned business, except that, in the case of a veteran-owned micro business, the commissioner may give a price preference of up to fifteen per cent. As used in this subsection, ["micro business" means a business with gross revenues not exceeding three million dollars in the most recently completed fiscal year,] (i) "veteran-owned business" means a business of which at least fifty-one per cent of the ownership is held by one or more veterans, (ii) "veteran-owned micro business" means a micro business of which at least fifty-one per cent of the ownership is held by one or more veterans, and (iii) "veteran" has the same meaning as provided in section 27-103.
- (4) All other factors being equal, preference shall be given to supplies, materials and equipment produced, assembled or manufactured in the state and services originating and provided in the state.
- (5) (A) Except with regard to contracts that may be paid for with United States Department of Transportation funds, if any such bidder refuses to accept, within ten days, a contract awarded to such bidder, such contract may be awarded to the next lowest responsible qualified bidder or the next highest scoring bidder in a multiple criteria bid, whichever is applicable, and so on until such contract is awarded and accepted.
- (B) Except with regard to contracts that may be paid for with United

States Department of Transportation funds, if any such proposer refuses to accept, within ten days, a contract awarded to such proposer, such contract shall be awarded to the next most advantageous proposer, and so on until the contract is awarded and accepted.

(6) There shall be a written evaluation made of each bid. This evaluation shall identify the vendors and their respective costs and prices, document the reason why any vendor is deemed to be nonresponsive and recommend a vendor for award. A contract valued at one million dollars or more shall be awarded to a bidder other than the lowest responsible qualified bidder or the highest scoring bidder in a multiple criteria bid, whichever is applicable, only with written approval signed by the Commissioner of Administrative Services and by the Comptroller. The commissioner shall post on the department's Internet web site all awards made pursuant to the provisions of this section.

	ll take effect as follo	ws and sl	nall amend th	ne following
sections:				
Section 1	October 1, 2022		4a-59(c)	

VA Joint Favorable

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The following Fiscal Impact Statement and Bill Analysis are prepared for the benefit of the members of the General Assembly, solely for purposes of information, summarization and explanation and do not represent the intent of the General Assembly or either chamber thereof for any purpose. In general, fiscal impacts are based upon a variety of informational sources, including the analyst's professional knowledge. Whenever applicable, agency data is consulted as part of the analysis, however final products do not necessarily reflect an assessment from any specific department.

OFA Fiscal Note

State Impact:

Agency Affected	Fund-Effect	FY 23 \$	FY 24 \$
Various	All Funds -	See Below	See Below
	Potential Cost		

Note: All Funds=All Funds

Municipal Impact: None

Explanation

This bill allows the Department of Administrative Services (DAS) to give up to a 10% price preference to veteran-owned businesses when awarding open market orders or contracts to buy goods or services. (A price preference is the percentage by which a bid may be reduced when awarding a contract to the lowest qualified bidder.)

A 10% price preference for veteran-owned businesses may increase the cost of certain contracts (or goods or services) if contracts that would otherwise be awarded to the lowest qualified bidder are awarded to veteran-owned businesses instead.

The Out Years

The annualized ongoing fiscal impact identified above would continue into the future subject to inflation.

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OLR Bill Analysis SB 344

AN ACT CONCERNING STATE CONTRACTING PRICE PREFERENCES FOR VETERAN-OWNED BUSINESSES.

SUMMARY

This bill allows the Department of Administrative Services (DAS) to give up to a 10% price preference to veteran-owned businesses when awarding open market orders or contracts to buy goods or services. Under it, a "veteran-owned business" is any business in which at least 51% ownership is held by one or more veterans. (A price preference is the percentage by which a bid may be reduced when awarding a contract to the lowest qualified bidder.)

Existing law, unchanged by the bill, allows DAS to give a price preference of up to 15% for veteran-owned micro businesses (i.e., those with gross revenues of up to \$3 million).

The bill also makes technical changes.

EFFECTIVE DATE: October 1, 2022

BACKGROUND

Eligible Veterans

By law, a "veteran" is anyone who was honorably discharged, released under honorable conditions, or released with an other than honorable discharge based on a qualifying condition from active service in the armed forces. A "qualifying condition" is a diagnosis of post-traumatic stress disorder or traumatic brain injury, a disclosed military sexual trauma, or a determination that sexual orientation, gender identity, or gender expression was more likely than not the primary reason for the other than honorable discharge (CGS § 27-103, as amended by PA 21-79).

COMMITTEE ACTION

Veterans' Affairs Committee

Joint Favorable

Yea 16 Nay 0 (03/15/2022)